

Digging for Success with Conflict Minerals

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COMPLIANCE WEEK 2014
POWERFUL INSIGHTS, PRACTICAL IDEAS, REAL SOLUTIONS

#CW2014

Digging for Success with Conflict Minerals

➤ Terex Corp.

- Lifting and material handling solutions company
 - Very large products
- \$7+ billion revenues; 20,000+ employees
- More than 50 manufacturing locations worldwide
- Diverse supply base
- Mostly decentralized supply chain team
- 300,000 parts/components on 1,000 different equipment models

Digging for Success with Conflict Minerals

- Preliminary Actions Taken
 - Mobilized a cross-functional team
 - Supply chain, legal, audit, others
 - Determined external resources were necessary
 - Engaged a Big 4 accounting firm
 - Developed a conflict minerals roadmap
 - Participated in trade organization activities
 - Learned “we were not alone”
 - Chose initial IT solution

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- Where are we now
 - Continuing to meet regularly as a team
 - Conflict Minerals policy completed
 - 2013 supply base survey results analyzed
 - Drafting Form SD and Conflict Minerals Report
 - Following appellate court developments

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➤ Next Steps

- Internal audit to do a mock conflict minerals audit
- Roll out next phase of supplier engagement
- RFP for year 2 and/or 3 IT solution
- Plan for more permanent IT solution
 - IT, compliance and tax teams all involved